

# HANSE 410

Al Dente (2025)

The Sailing yacht Hanse 410 Al Dente homeport is Lefkas, D-Marin, Greece. Built in 2025, and accommodates up to 6 + 2 persons in 3 cabins, and has 2 heads.



## YACHT SPECIFICATIONS

Charter base

**Lefkas, D-Marin, Greece**

Yacht ID

**16635**

Brands

**Hanse Yachts**

Name

**Al Dente**

Production year

**2025**

Length

**41 ft**

Cabins

**3**

Berths

**6 + 2**

Head/Shower

**2**

Engine

**1 x 50 HP**

Fuel tank

**239 l**

SECRET  ADRIATIC

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## SERVICES

| EXTRA SERVICES                                                                                                                                                                                                                                                                                                                                                                             | OBLIGATORY | PAYMENT TYPE   | PRICE           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------------|-----------------|
| <b>Beach towel</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b>                                                                                                                                                                                                                                                                                                   | No         | per booking    | <b>10,00 €</b>  |
| <b>Cabin conversion</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>If possible on yacht. Contact fleet operator for more information.</i>                                                                                                                                                                                                                    | No         | per booking    | <b>150,00 €</b> |
| <b>Cook</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Crew provisioning to be provided by Charterer in arrangement with crew. If monetary compensation shall be agreed, then it shall be of no less than €30 per crew member per day. Charterer shall provide crew with sleeping cabin/berth and shower/toilet use to be designated to them onboard.</i>    | No         | per day + food | <b>200,00 €</b> |
| <b>Family pack</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Safety net, SUP, junior life jackets, normal foam type</i>                                                                                                                                                                                                                                     | No         | per booking    | <b>350,00 €</b> |
| <b>Fast Track pack</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Access to the yacht by 14:00h on embarkation day, only IF feasible</i>                                                                                                                                                                                                                     | No         | per booking    | <b>180,00 €</b> |
| <b>Hostess</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Crew provisioning to be provided by Charterer in arrangement with crew. If monetary compensation shall be agreed, then it shall be of no less than €30 per crew member per day. Charterer shall provide crew with sleeping cabin/berth and shower/toilet use to be designated to them onboard.</i> | No         | per day + food | <b>180,00 €</b> |
| <b>Internet pack</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Wi-Fi router for Internet aboard (subject to GSM coverage up to 10GB/week)</i>                                                                                                                                                                                                               | No         | per week       | <b>50,00 €</b>  |

|                                                                                                                                                                                                                      |     |             |                 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------|-----------------|
| <b>Overnight on board</b> <i>(Payable in the base)</i>                                                                                                                                                               | No  | per booking | <b>180,00 €</b> |
| <b>Price per week / Season: 2025.</b> Embarkation on yacht & overnight stay the day before charter starts, check-in by 13:00h on charter start day.<br>Subject to last minute availability of yacht on previous day. |     |             |                 |
| <b>Pet on board</b> <i>(Payable in the base)</i>                                                                                                                                                                     | No  | per booking | <b>200,00 €</b> |
| <b>Price per week / Season: 2025.</b> up to 7 kg                                                                                                                                                                     |     |             |                 |
| <b>Security Deposit Waiver</b> <i>(Payable in the base)</i>                                                                                                                                                          | Yes | per booking | <b>350,00 €</b> |
| <b>Price per week / Season: 2025.</b> 150 EUR credit voucher for the next charter in case of no damage/loss upon redelivery. No cash refund.                                                                         |     |             |                 |
| <b>Stand up paddle (SUP)</b> <i>(Payable in the base)</i>                                                                                                                                                            | No  | per week    | <b>100,00 €</b> |
| <b>Price per week / Season: 2025.</b>                                                                                                                                                                                |     |             |                 |
| <b>Standard Charter Pack</b> <i>(Payable in the base)</i>                                                                                                                                                            | Yes | per booking | <b>160,00 €</b> |
| <b>Price per week / Season: 2025.</b> Welcome kit, final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas                                                     |     |             |                 |
| <b>VIP Pack</b> <i>(Payable in the base)</i>                                                                                                                                                                         | No  | per booking | <b>300,00 €</b> |
| <b>Price per week / Season: 2025.</b> Airport/Local Base welcome & pickup, transfer to the yacht, welcome pack with sparkling wine & fruits, departure transfer to the local airport                                 |     |             |                 |

## OPTIONAL EXTRAS

| EXTRAS                                                                                                                                                              | OBLIGATORY | PAYMENT TYPE     | PRICE           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------------|-----------------|
| <b>Automatic Inflatable Life Jacket</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Payable in the base</i>                            | No         | per week/ person | <b>20,00 €</b>  |
| <b>Beach towel</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Payable in the base</i>                                                 | No         | per piece        | <b>10,00 €</b>  |
| <b>Blister</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> + extra security deposit 500 EUR<br><i>(refundable) - Payable in the base</i>  | No         | per week         | <b>200,00 €</b> |
| <b>Extra bedlinen</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Payable in the base</i>                                              | No         | per set          | <b>10,00 €</b>  |
| <b>Fishing equipment</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>fishing rod &amp; reel - Payable in the base</i>                  | No         | per week         | <b>30,00 €</b>  |
| <b>Gennaker</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> + extra security deposit 500 EUR<br><i>(refundable) - Payable in the base</i> | No         | per week         | <b>150,00 €</b> |
| <b>Kayak</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Payable in the base</i>                                                       | No         | per week         | <b>100,00 €</b> |
| <b>Railing net (Safety net)</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>installed - Payable in the base</i>                        | No         | per booking      | <b>200,00 €</b> |
| <b>Stand up paddle (SUP)</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2025.</b> <i>Payable in the base</i>                                       | No         | per week         | <b>100,00 €</b> |

## PRICE AND AVAILABILITY

|                                       |                                       |                                       |                                       |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| 28.06. - 05.07.2025<br>3.880 € 4.850€ | 05.07. - 12.07.2025<br>3.880 € 4.850€ | 12.07. - 19.07.2025<br>3.880 € 4.850€ | 19.07. - 26.07.2025<br>3.880 € 4.850€ |
| 26.07. - 02.08.2025<br>BOOKED         | 02.08. - 09.08.2025<br>BOOKED         | 09.08. - 16.08.2025<br>BOOKED         | 16.08. - 23.08.2025<br>4.400 € 5.500€ |
| 23.08. - 30.08.2025<br>4.000 € 5.000€ | 30.08. - 06.09.2025<br>4.500 € 5.000€ | 06.09. - 13.09.2025<br>4.500 € 5.000€ | 13.09. - 04.10.2025<br>ON OPTION      |
| 04.10. - 11.10.2025<br>3.060 € 3.600€ | 11.10. - 25.10.2025<br>BOOKED         | 25.10. - 01.11.2025<br>2.210 € 2.600€ | 01.11. - 08.11.2025<br>2.210 € 2.600€ |
| 08.11. - 15.11.2025<br>2.210 € 2.600€ | 15.11. - 22.11.2025<br>2.340 € 2.600€ | 22.11. - 31.12.2025<br>BOOKED         | 02.01. - 21.03.2026<br>BOOKED         |

## PRICE AND AVAILABILITY

|                                       |                                       |                                       |                                       |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| 21.03. - 28.03.2026<br>1.800 € 2.000€ | 28.03. - 04.04.2026<br>1.800 € 2.000€ | 04.04. - 11.04.2026<br>1.800 € 2.000€ | 11.04. - 18.04.2026<br>1.800 € 2.000€ |
| 18.04. - 25.04.2026<br>1.800 € 2.000€ | 25.04. - 02.05.2026<br>2.430 € 2.700€ | 02.05. - 09.05.2026<br>2.430 € 2.700€ | 09.05. - 16.05.2026<br>3.060 € 3.400€ |
| 16.05. - 23.05.2026<br>3.060 € 3.400€ | 23.05. - 30.05.2026<br>3.690 € 4.100€ | 30.05. - 06.06.2026<br>3.690 € 4.100€ | 06.06. - 13.06.2026<br>3.960 € 4.400€ |
| 13.06. - 20.06.2026<br>3.960 € 4.400€ | 20.06. - 27.06.2026<br>4.365 € 4.850€ | 27.06. - 04.07.2026<br>4.365 € 4.850€ | 04.07. - 11.07.2026<br>4.365 € 4.850€ |
| 11.07. - 18.07.2026<br>4.365 € 4.850€ | 18.07. - 25.07.2026<br>4.365 € 4.850€ | 25.07. - 01.08.2026<br>4.365 € 4.850€ | 01.08. - 08.08.2026<br>4.950 € 5.500€ |
| 08.08. - 15.08.2026<br>4.950 € 5.500€ | 15.08. - 22.08.2026<br>4.950 € 5.500€ | 22.08. - 29.08.2026<br>4.500 € 5.000€ | 29.08. - 05.09.2026<br>4.500 € 5.000€ |
| 05.09. - 12.09.2026<br>4.500 € 5.000€ | 12.09. - 19.09.2026<br>4.500 € 5.000€ | 19.09. - 26.09.2026<br>4.140 € 4.600€ | 26.09. - 03.10.2026<br>3.240 € 3.600€ |

## PRICE AND AVAILABILITY

|                                              |                                              |                                              |                                              |
|----------------------------------------------|----------------------------------------------|----------------------------------------------|----------------------------------------------|
| <b>03.10. - 10.10.2026</b><br>3.240 € 3.600€ | <b>10.10. - 17.10.2026</b><br>3.240 € 3.600€ | <b>17.10. - 24.10.2026</b><br>2.340 € 2.600€ | <b>24.10. - 31.10.2026</b><br>2.340 € 2.600€ |
| <b>31.10. - 07.11.2026</b><br>2.340 € 2.600€ | <b>07.11. - 14.11.2026</b><br>2.340 € 2.600€ | <b>14.11. - 21.11.2026</b><br>2.340 € 2.600€ | <b>21.11. - 28.11.2026</b><br>2.340 € 2.600€ |
| <b>28.11. - 05.12.2026</b><br>2.340 € 2.600€ | <b>05.12. - 12.12.2026</b><br>2.340 € 2.600€ | <b>12.12. - 19.12.2026</b><br>2.340 € 2.600€ | <b>19.12. - 26.12.2026</b><br>2.340 € 2.600€ |