

# DUFOUR 41

Cello (2024)

The Sailing yacht Dufour 41 Cello homeport is Trogir, Yachtclub Seget (Marina Baotić), Croatia. Built in 2024, and accommodates up to 8 + 2 persons in 4 cabins, and has 2 heads.



## YACHT SPECIFICATIONS

|  |                 |               |
|--|-----------------|---------------|
| Charter base                                     | Yacht ID        | Brands        |
| Trogir, Yachtclub Seget (Marina Baotić), Croatia | 12806           | Dufour Yachts |
| Name   | Production year | Length        |
| Cello  | 2024            | 42 ft         |
| Cabins   | Berths          | Max persons   |
| 4  | 8 + 2           | 10            |
| Head/Shower                                      | Engine          | Fuel tank     |
| 2  | 1 x 50 HP       | 160 l         |

## YACHT EQUIPMENT

|                 |   |
|-----------------|---|
| Comfort         | Cockpit cushions, Helmsman seat cushions, Towels  |
| Deck            | Bathing platform, Bimini top, Boat hook, Chain counter on helm station, Cockpit/stern, outside shower, Deck brush, Dinghy with outboard engine, Fenders, Jerry cans for diesel, Jerry cans for fuel, Outboard engine, Sprayhood, Water hose |
| Galley          | Mug, Oven   |
| Interior        | Electric toilet, Toilet brush, Upholstery   |
| Navigation      | AIS, Autopilot, Bow thruster, Compass, GPS chart plotter, Navigation set, Parallel ruler, Radar reflector, Windex   |
| Safety          | Buoyant smoke signal, Extra water tank, Fire axe, Fire extinguisher , First aid kit , Horseshoe lifebuoy, Life belts (Safety harness), Life jacket (children), Life jackets, Liferaft , Set of tools , Signaling mirror, VHF radio          |
| Sails           | Lazy bag, Lazy jacks, Sails   |
| Yacht electrics | Battery charger , Heating, Inverter, Service batteries, Shore power cable   |

## SERVICES

| EXTRA SERVICES  | OBLIGATORY | PAYMENT TYPE    | PRICE             |
|---|------------|-----------------|-------------------|
| <b>Accommodation point purchase</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b>  | No         | per boat        | <b>15,00 €</b>    |
| <b>Adrenalin pack</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> * upon request - + 300 EUR<br><i>deposit - includes 2 donuts, 1 wake board, 1 pair of water skis, bigger rib (4,70m) with outboard engine 50 HP in Trogir and 40 HP in Dubrovnik.</i><br><i>**Important note: The bigger rib is to be towed and can not be used in Italian water territories! Surcharge for a skipper if clients book an adrenalin pack - 200 EURO ***CANNOT BE USED ON ONE-WAY CHARTERS***</i>  | No         | per booking     | <b>1.050,00 €</b> |
| <b>Cancellation fee</b> <i>(Payable in the base)</i><br><b>Price per week / Season: 2026 New.</b> <i>If cancellation occur 4 days prior to start</i>  | No         | per booking     | <b>700,00 €</b>   |
| <b>Cook</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>+provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. Cooking breakfast, lunch, 5 dinners a week, supply, keeping the kitchen clean (not the rest of the boat, not the cabins).</i> | No         | per week + food | <b>1.890,00 €</b> |
| <b>Crew change</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>Any crew change during the charter is subject to € 250.- additional cost. The charge includes administration cost, change of bed linen and towels and one night at NY ponton (marina fee included only if the same base than start base). It doesn't include cleaning, nor new transit log where applicable.</i>   | No         | per booking     | <b>250,00 €</b>   |

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| <b>Crew surcharge early check in</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>VIP crew surcharge 125€ per crew member. *** (ONLY APPLIED WHEN VIP PACK AND A CREW MEMBER ARE BOOKED)***</i>   | No | per booking   | <b>125,00 €</b> |
| <b>Extra cleaning</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>Additional Cleaning required</i>   | No | per booking   | <b>330,00 €</b> |
| <b>Extra set of linen (choose how many)</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>Extra set of linen : 15 € 1 set of linen (2 sheets &amp; 2 pillow case) - to be updated manually</i>   | No | per booking   | <b>15,00 €</b>  |
| <b>Extra set of towels (choose how many)</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>Extra set of towels: 10 € 1 set of towels (1 face &amp; 1 bath towel) - to be updated manually</i>  | No | per booking   | <b>10,00 €</b>  |
| <b>Full board 1-4 pax (number of guests to update manually)</b><br><i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch &amp; dinner + the crew's food. Does not included alcoholic drinks</i>   | No | per guest/day | <b>60,00 €</b>  |
| <b>Full board 5-12 pax (number of guests to update manually)</b><br><i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch &amp; dinner + the crew's food. Does not included alcoholic drinks</i>  | No | per guest/day | <b>55,00 €</b>  |
| <b>Gritchen cancellation insurance</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>with Covid coverage (4% of client's Total price) - European clients Only</i>  | No | per booking   | <b>0,00 €</b>   |
| <b>Half board 1-4 pax (number of guests to update manually)</b><br><i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast &amp; lunch OR dinner + the crew's food. Does not included alcoholic drinks</i> | No | per guest/day | <b>50,00 €</b>  |

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|---|----|-----------------|-------------------|
| <b>Half board 5-12 pax (number of guests to update manually)</b><br><i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast &amp; lunch OR dinner + the crew's food. Does not included alcoholic drinks</i>   | No | per guest/day   | <b>45,00 €</b>    |
| <b>Hostess</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>+provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. Breakfast, light lunch, keeping the boat and toilet clean.</i> | No | per week + food | <b>1.330,00 €</b> |
| <b>Hostess</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>+provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. Breakfast, light lunch, keeping the boat and toilet clean.</i> | No | per week + food | <b>1.330,00 €</b> |
| <b>Hostess</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> <i>+provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. Breakfast, light lunch, keeping the boat and toilet clean.</i> | No | per week + food | <b>1.465,00 €</b> |

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| <b>Navigare Carefree</b> <i>(Payable in advance)</i>   | Yes | per booking     | <b>515,00 €</b>   |
| <b>Price per week / Season: 2026 New.</b> *** To be added upon client's price - OBLIGATORY - CRO - OBLIGATORY (+170.00 EUR surcharge for each additional week applicable) charter sailing boats up to 49 ft- Includes Damage waiver (covering damages) with reduced security deposit addressed specifically to blocked toilets, unpaid fuel, lost equipment, unpaid fees & fines, and returning the boat in an extremely dirty state. welcome package, final cleaning, bed sheets & towels, dinghy, outboard engine & fuel, gas, full water tanks, 2 sets of snorkeling equipment, 10 GB free Wi-Fi Internet per day, TOURIST TAX Fuel is not included – the fuel tank will be full when your charter starts and you are responsible for topping off the fuel tank at the end of your charter. |     |                 |                   |
| <b>Parking</b> <i>(Payable in advance)</i>   | No  | per day         | <b>10,00 €</b>    |
| <b>Price per week / Season: 2026 New.</b> Navigare parking Special slots within the Baotic Marina, only for Navigare clients. Price is per week, per vehicle. UPON REQUEST, LIMITED NUMBER   |     |                 |                   |
| <b>Sailing Instructor</b> <i>(Payable in advance)</i>  | No  | per week + food | <b>1.960,00 €</b> |
| <b>Price per week / Season: 2026 New.</b> Sailing Instructor: price per week - food (Skippering with the basic school of sailing and manoeuvring)  |     |                 |                   |
| <b>Skipper</b> <i>(Payable in advance)</i>   | No  | per week + food | <b>1.400,00 €</b> |
| <b>Price per week / Season: 2026 New.</b> +provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. ***NOTE: Skipper details will be available 3 days before the charter.  |     |                 |                   |

|  |    |                 |                   |
|--|----|-----------------|-------------------|
| <b>Skipper</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> +provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. ***NOTE: Skipper details will be available 3 days before the charter. | No | per week + food | <b>1.400,00 €</b> |
| <b>Skipper</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> +provisioning ; Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models. ***NOTE: Skipper details will be available 3 days before the charter. | No | per week + food | <b>1.540,00 €</b> |
| <b>Transfer</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> OW - Split Airport - Marina Baotić / Up to 3 persons   | No | one-way         | <b>65,00 €</b>    |
| <b>Transfer</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> OW - Split, town - Marina Baotić Up to 3 persons   | No | one-way         | <b>75,00 €</b>    |
| <b>Transfer</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> OW - Split Airport - Marina Baotić Up to 8 persons   | No | one-way         | <b>75,00 €</b>    |
| <b>Transfer</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> OW - Split, town - Marina Baotić Up to 8 persons   | No | one-way         | <b>80,00 €</b>    |
| <b>Transfer</b> (Payable in advance)<br><b>Price per week / Season: 2026 New.</b> OW - Zadar, town - Marina Baotić Up to 3 persons   | No | one-way         | <b>330,00 €</b>   |

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|---|----|-------------|-----------------|
| <b>Transfer</b> <i>(Payable in advance)</i>                                   | No | one-way     | <b>350,00 €</b> |
| <b>Price per week / Season: 2026 New.</b> OW - Zadar, town - Marina Baotić    |    |             |                 |
| Up to 8 persons   |    |             |                 |
| <b>Transfer</b> <i>(Payable in advance)</i>                                   | No | one-way     | <b>495,00 €</b> |
| <b>Price per week / Season: 2026 New.</b> OW - Dubrovnik, town - Marina       |    |             |                 |
| Baotić Up to 3 persons  |    |             |                 |
| <b>Transfer</b> <i>(Payable in advance)</i>                                   | No | one-way     | <b>550,00 €</b> |
| <b>Price per week / Season: 2026 New.</b> OW - Dubrovnik, town - Marina       |    |             |                 |
| Baotić Up to 8 persons  |    |             |                 |
| <b>VIP Pack</b> <i>(Payable in advance)</i>                                   | No | per booking | <b>200,00 €</b> |
| <b>Price per week / Season: 2026 New.</b> VIP PACK Sailing yachts (fast track |    |             |                 |
| service on arrival and access to the yacht at 13.00 pm + a luxurious          |    |             |                 |
| drink welcome pack)   |    |             |                 |



## OPTIONAL EXTRAS

| EXTRAS   | OBLIGATORY | PAYMENT TYPE | PRICE           |
|--|------------|--------------|-----------------|
| <b>Donut</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> includes 1 donut - Payable in advance  | No         | per week     | <b>65,00 €</b>  |
| <b>Extra bedlinen and towels</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> Payable in advance   | No         | per person   | <b>15,00 €</b>  |
| <b>Gennaker</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> +500 EUR extra deposit - Payable in advance   | No         | per week     | <b>220,00 €</b> |
| <b>Inflatable lifejacket</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> Inflatable life vests and Jackstay - Payable in advance  | No         | per booking  | <b>65,00 €</b>  |
| <b>Kayak</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> Payable in advance   | No         | per booking  | <b>285,00 €</b> |
| <b>Railing net (Safety net)</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> Railing net - mounting not included. Clients must mount the railing net (safety net) by themselves - Payable in advance | No         | per booking  | <b>110,00 €</b> |
| <b>Stand up paddle (SUP)</b> <i>(Payable in advance)</i><br><b>Price per week / Season: 2026 New.</b> 210 EUR/two weeks - Payable in advance   | No         | per week     | <b>145,00 €</b> |

## PRICE AND AVAILABILITY

|                                |                                  |                                |   |
|--------------------------------|----------------------------------|--------------------------------|---|
| 13.09. - 20.09.2025<br>BOOKED  | 20.09. - 27.09.2025<br>BOOKED    | 27.09. - 04.10.2025<br>BOOKED  | 04.10. - 11.10.2025<br>1.800 € <del>2.025 €</del> |
| 11.10. - 18.10.2025<br>BOOKED  | 18.10. - 25.10.2025<br>BOOKED    | 25.10. - 01.11.2025<br>985 €   | 02.11. - 13.03.2026<br>BOOKED                     |
| 14.03. - 21.03.2026<br>1.350 € | 21.03. - 28.03.2026<br>1.350 €   | 28.03. - 04.04.2026<br>1.545 € | 04.04. - 11.04.2026<br>1.550 €                    |
| 11.04. - 18.04.2026<br>BOOKED  | 18.04. - 25.04.2026<br>ON OPTION | 25.04. - 02.05.2026<br>1.965 € |   |

## PRICE AND AVAILABILITY

|                                |                                |                                |                                |
|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| 02.05. - 09.05.2026<br>1.965 € | 09.05. - 16.05.2026<br>2.085 € | 16.05. - 23.05.2026<br>2.215 € | 23.05. - 30.05.2026<br>2.660 € |
| 30.05. - 06.06.2026<br>3.095 € | 06.06. - 27.06.2026<br>BOOKED  | 27.06. - 04.07.2026<br>4.090 € | 04.07. - 11.07.2026<br>4.525 € |
| 11.07. - 18.07.2026<br>4.615 € | 18.07. - 25.07.2026<br>5.130 € | 25.07. - 01.08.2026<br>5.120 € | 01.08. - 08.08.2026<br>5.120 € |
| 08.08. - 15.08.2026<br>5.120 € | 15.08. - 22.08.2026<br>4.525 € | 22.08. - 29.08.2026<br>4.025 € | 29.08. - 05.09.2026<br>4.025 € |
| 05.09. - 12.09.2026<br>4.090 € | 12.09. - 19.09.2026<br>3.900 € | 19.09. - 26.09.2026<br>3.480 € | 26.09. - 03.10.2026<br>2.650 € |
| 03.10. - 10.10.2026<br>2.095 € | 10.10. - 17.10.2026<br>1.745 € | 17.10. - 24.10.2026<br>1.585 € | 24.10. - 31.10.2026<br>1.495 € |
| 31.10. - 07.11.2026<br>1.495 € | 07.11. - 14.11.2026<br>1.495 € | 14.11. - 21.11.2026<br>1.495 € | 21.11. - 28.11.2026<br>1.495 € |
| 28.11. - 05.12.2026<br>1.495 € | 05.12. - 12.12.2026<br>1.495 € | 12.12. - 19.12.2026<br>1.495 € | 19.12. - 26.12.2026<br>1.495 € |